

## CASE STUDY

### Streamlining Operations and Enhancing Security with KDI at Holman



#### Overview

Holman is a leader in integrated automotive services, providing a range of solutions from fleet management to fabrication and insurance across the nation. As Holman transitioned to a hybrid work environment, they faced significant challenges with their existing fleet of multifunctional devices.



"Our partnership with Holman exemplifies the transformative power of right-sizing and optimizing technology to meet modern business needs. By integrating advanced document management solutions and enhancing security features, we have helped Holman seamlessly transition into a hybrid work environment. This strategic approach not only streamlined their operations but also empowered them to focus more on their core services. It's rewarding to see how tailored solutions can make such a significant impact on efficiency and security."

**Karen Mullen, Director of MPS**

KDI Office Technology

#### Introduction

Organization: Holman

Industry: Automotive Services

Services: Fleet management, productivity solutions, upfitting, fabrication, insurance

#### Challenge

Holman managed a fleet of 33 owned multifunctional devices that were between 12 and 21 years old. These devices were not only beyond the manufacturer's discontinuation date, making parts and supplies difficult to obtain, but also lacked modern security features, posing a significant security risk.

Additionally, Holman's shift to a hybrid work environment led to changes in building layouts, necessitating a reduction in copy room sizes and a reassessment of equipment needs. The outdated fleet was no longer aligned with current requirements, leading to inefficiencies and concerns about having adequate backup devices.

#### Solution

KDI conducted a comprehensive analysis of Holman's workflow, equipment needs, and current volume, leading to a strategic reduction of their fleet from 33 devices to 15. This solution addressed the space constraints of the new building layout while maintaining productivity levels.

Key components of the solution included:

- Fleet Optimization: Reducing the number of devices to match current needs without sacrificing efficiency.
- Papercut Implementation: This software allowed users to print to any device across Holman's three buildings by swiping their badge, ensuring instant access to backup devices and improving overall print management. Papercut also enabled the creation of printing rules and provided extensive reporting capabilities to better manage the printing environment.

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### Outcome

KDI provided Holman with a right-sized fleet of new, supportable multifunctional printers (MFPs) that included enhanced security features. The integration of Papercut allowed for:

- Improved Security: Modern devices equipped with enhanced security features reduced vulnerabilities and ensured compliance with current security standards.
- Operational Efficiency: The ability for users to print on any device within the three buildings reduced bottlenecks and provided redundancy without excess equipment.
- Resource Management: Detailed reporting and rule creation facilitated more efficient management of the printing environment, optimizing usage and reducing waste.

Holman now benefits from an intelligently managed fleet that fully supports their hybrid work model, providing flexibility and enhanced functionality across their operations.

### Conclusion

KDI successfully transformed Holman's document management infrastructure, aligning it with modern security standards and operational needs. The strategic reduction and optimization of Holman's device fleet, combined with the implementation of Papercut, have significantly improved efficiency and security, allowing Holman to focus on delivering top-notch services to their clients.