



Lexmark International, Inc.
740 W. New Circle Road
Lexington, KY 40550

To: Rick Salcedo, KDI Office Technology
From: Henry Bernshausen, Lexmark
Reason: Top Performing BSD
Date: 03/03/2023

Rick,

We sincerely value your business and partnership as an Authorized Lexmark Business Solutions Dealer. Not only has your dealership received multiple "Top Performer" awards, but you have also been rewarded with our "Premier Circle" status eight years! KDI is the largest independent Lexmark BSD in the Tri-state area. We are grateful for your dealership's representation of the Lexmark brand and we look forward to supporting your continued efforts. Please let us know how we can provide the best possible support for you and KDI Office Technology.

Sincerely,

A handwritten signature in black ink, appearing to read "Henry Bernshausen", with a stylized flourish at the end.

Henry Bernshausen
Business Alliance Manager
North America
281-687-1486
henry.bernshausen@lexmark.com