

January 26, 2023

To: Advanced Partner Program Dealers
Subject: 2023 Advanced Partner Program Membership

Dear Rick,

Congratulations! You have achieved Elite Member status for 2023.

On behalf of Canon, we would like to thank you for your commitment to Canon. 2022 was again a challenging year, but together with your strong efforts and our dedicated partnership, you have qualified for our exclusive membership in our Canon Advanced Partner Program. You are officially a member of the 2023 Advanced Partner Program!

The Canon Advanced Partner Program recognizes the best of the dealer community. Qualifying for this program means you provide high quality products with high quality service and business practices. We thank you for your hard work and dedication.

With the Advanced Partner Program we put your business as our priority and deliver high level company access, sales support tools, service training, and many more member perks. We look forward to working with you on the program offerings that best fit your business needs to make 2023 successful.

- **The first 2023 Advanced Partner Forum is scheduled to take place March 14-17 in Santa Barbara, CA. As a valued partner, we invite you to attend with an Executive/Successor from your Dealership. As we begin planning for the trip, we ask that you take a moment to think about who you would like to attend with you and reply to this email with their name, title and email address.**
- **The Fall 2023 Advanced Partner Forum will take place in Japan the week of October 16 for Dealer Principals only. Exact meeting dates to be confirmed at a later date.**

Once again, congratulations on qualifying for the Advanced Partner Program and thank you for your continued business. You will be receiving your welcome kits in the coming weeks.

Sincerely,

CANON U.S.A., Inc.

Shinichi "Sam" Yoshida
Executive Vice President and General Manager
Business Information Communications Group