

CANON U.S.A., INC. 100 JAMESBURG ROAD P.O. BOX 1000 JAMESBURG, N.J. 08831 Telephone: (732) 521-7000 Fax: (732) 521-7003 usa.canon.com

October 11, 2013

Mr. Rick Salcedo Keystone Digital Imaging 200 Racoosin Drive Aston, PA 19014

Dear Mr. Salcedo,

Let me take this opportunity to thank you for your outstanding performance thus far in 2013. It is remarkable that Keystone Digital Imaging continues to excel year after year. This phenomenal success is truly a credit to your company and beyond expectations.

## Consider:

Out of approximately 86 dealers in the 15 State Northeast region, Keystone Digital Imaging is the 4<sup>th</sup> largest in terms of hardware and software revenue and one of the fastest growing.

Out of approximately 400 Independent Canon Dealers in the United States, Keystone Digital Imaging is the 15th largest in Canon equipment purchases.

Keystone Digital Imaging has had a very strong year so far, achieving 113% revenue growth, over 2012, January thru September.

We have every reason to believe that you will continue on this same path for the year 2013. We are aware that you accomplish this success by providing the very best in world class service and comprehensive solutions for all of your customer's needs.

Thank you very much for your continued partnership with Canon, U.S.A., Inc. We are proud to be associated with such a fine company and look forward to a continuing successful business relationship.

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Sincerely,

Patrick J. McCann Channel Sales Manager