

April 06, 2017

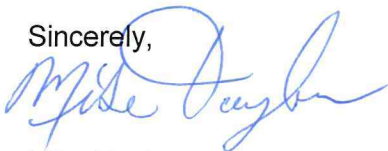
To Whom It May Concern:

This letter is to confirm that Keystone Digital Imaging, KDI, with their corporate headquarters located in Aston, Pa. has been a Ricoh authorized dealer for Ricoh, USA, for over 28 years. During that time KDI has consistently attained the Ricoh Service Excellence Award as well as multiple sales awards.

Ricoh has presently adjusted our go to market strategy in the SMB market place nationally to better service and meet the needs of our customers. KDI, because of their outstanding service and sales performance is a cornerstone pillar in our strategy moving forward. Ricoh looks forward to our continued partnership with KDI

I have had the pleasure of working with KDI over the past five years and would be willing to further answer any questions regarding the Ricoh/KDI relationship you may have.

Sincerely,



Mike Taylor

Executive Dealer Business Manager

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