Savin Dealer Becomes Certified Production Printing Professional Services Provider (CHAMPS LOGO)

KDI Office Technology of Aston, PA, has been officially confirmed as a Ricoh Certified Production Printing Professional Services Provider through Ricoh's CHAMPS program. An innovative program designed to help dealers transform their business model to meet customers' most pressing information management needs, CHAMPS qualifies dealers to analyze customer business challenges and prescribe custom services drawing from Ricoh's Business Information Solutions expertise.

KDI's CHAMPS certification confirms that several of the dealership's professionals successfully completed expert training on delivering Savin's Production Printing Professional Services and passed the rigorous certification examination that followed intensive training through the Ricoh Learning Institute. With this certification, KDI provides custom production printing professional services throughout the Philadelphia and Tri-State areas

Jim Coriddi, Vice President, Dealer Division, Ricoh U.S., congratulated KDI and its newly certified staff, stating "This certification arises from a unique and transformative program in our industry. The overall goal is to enable our dealers to do more to address their clients' most pressing business problems. We remain committed to supporting our dealers with programs that allow them to stand out as the best source for information management in their region."

KDI Office Technology's expertise, professionalism and unparalleled service have garnered the dealership a number of awards and certifications throughout the years, and this is one more example of how the dealership maintains its standard of excellence. Within the past three years, KDI has grown an astounding 326% without sacrificing customer service. The dealership cites customer loyalty and recommendations as two important growth factors.

Recognizing that customers have also expanded with needs that have evolved, KDI cites the importance of printers, copiers, and IT systems in a client's total technology network. Often, companies have grown without the proper integration of equipment into work flow. KDI considers it paramount to determine the appropriate equipment to handle a customer's printing, e-mail, fax, document storage and archiving and recommend solutions to improve overall use of imaging equipment.