

CANON U.S.A., INC. 100 Jamesburg Road P.O. Box 1000 Jamesburg, N.J. 08831 Tel.: (732) 521-7000 Fax: (732) 521-7003 www.usa.canon.com

January 30, 2017

Mr. Rick Salcedo Keystone Digital Imaging, Inc. 200 Racoosin Drive, Suite 101-103 Aston, PA 19014

Dear Mr. Salcedo,

Let me take this opportunity to thank you for your outstanding performance in 2016. It is remarkable that Keystone Digital Imaging continues to excel year after year since 2008. This phenomenal success is truly a credit to your company and beyond expectations.

In consideration of the 15 State Northeast Region, Keystone Digital Imaging is the  $5^{\rm th}$  largest and one of the fastest growing.

Additionally, out of the entire CUSA Independent Dealer community nationally, Keystone Digital Imaging is the 23<sup>rd</sup> largest in equipment sales.

Keystone Digital Imaging has had a remarkable year in 2016.

We have every reason to believe that you will continue on this same path for the year 2017. We are aware that you accomplish this success by providing the very best in world class service and comprehensive solutions for all of your customer's needs.

Thank you very much for your continued partnership with Canon, U.S.A., Inc. We are proud to be associated with such a fine company and look forward to a continuing successful business relationship.

Sincerely,

Patrick J. McCann

**Channel Sales Manager** 

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