

KDI Office Technology becomes a Ricoh Certified Production Printing Professional Services Provider through CHAMPS program

KDI Office Technology now provides custom production printing professional services in the Philadelphia and Tri-State areas

MALVERN, PA, Nov. 12, 2013 – [Ricoh Americas Corporation](#) today announced that KDI Office Technology has been officially confirmed as a Ricoh Certified Production Printing Professional Services Provider through Ricoh's [CHAMPS](#) program for dealer transformation.

CHAMPS is Ricoh's innovative program designed to help dealers transform their business model to meet customers' most pressing information management needs. The program qualifies dealers to analyze customer business challenges and prescribe custom services drawing from Ricoh's [Business Information Solutions](#) expertise. The CHAMPS certification program confirms that a dealer has successfully completed all Ricoh Services certification requirements for a particular specialized service or solution offering.

CHAMPS | Ricoh Services
for Dealers

KDI Office Technology's professionals have successfully completed expert training on delivering Ricoh's Production Printing Professional Services. Several of the dealer's employees passed a rigorous certification examination that followed intensive training through the Ricoh Learning Institute, the company's comprehensive training organization.

"Congratulations to KDI Office Technology and its newly certified staff," said Jim Coriddi, Vice President, Dealer Division, Ricoh U.S. "This certification arises from a unique and transformative program in our industry. The overall goal is to enable our dealers to do more to address their clients' most pressing business problems. We remain committed to supporting our dealers with programs that allow them stand out as the best source for information management in their region."

About CHAMPS

Ricoh's CHAMPS program is designed to help dealers transform their business model to meet customers' most pressing information management needs. The program combines a proven methodology, best-in-class resources and Ricoh's industry-leading services to create custom solutions that improve customer business performance. The program makes it easier for the Ricoh family group of dealers to leverage what they need, when they need it, while lowering their document-related capital investment and helping accelerate profit generation opportunities.

| About KDI Office Technology |

At KDI, we have service in our blood!

It's been proven that the culture of an organization derives from its' top leaders. Well at KDI, that's good news for clients. Rick Salcedo, KDI's president, career began and excelled in service. He has instilled his same service work ethic in every facet of our business operation today where the client is number 1.

KDI stocks thousands of replacement parts in our own warehouse and with technicians alike to effectively ensure minimum downtime. KDI rewards technicians for repairs completed during the initial visit. Service is very important to KDI; while other companies promise to get into your office quickly, KDI can promise something much more meaningful...

Our unparalleled level of service has garnered KDI numerous awards, for which we are quite proud. But not nearly as proud of our customer loyalty and recommendations. In the past 3 years, KDI has grown an astounding 326%. And that's without ever sacrificing client service.

Your copiers, printers, scanners, faxes, and IT systems are important ingredients in your company's total technology network. But often they are not successfully integrated into the work flow. As your needs evolve, they can be the last to catch up. KDI pinpoints appropriate equipment to streamline the management of your prints, e-mails, faxes, document storage, archiving, and more. We compose recommendations that will improve the efficient use of all your imaging and communication equipment. We offer professional Facilities Management services to help you save on overhead. Our IT team will provide networking solutions and personal support, by phone or at your office.

For more information, visit www.kdi-inc.com or call 610-604-0300

| About Ricoh |

Ricoh is a global technology company specializing in office imaging equipment, production print solutions, document management systems and IT services. Headquartered in Tokyo, Ricoh Group operates in about 200 countries and regions. In the financial year ending March 2013, Ricoh Group had worldwide sales of 1,924 billion yen (approx. 20 billion USD).

The majority of the company's revenue comes from products, solutions and services that improve the interaction between people and information. Ricoh also produces award-winning digital cameras and specialized industrial products. It is known for the quality of its technology, the exceptional standard of its customer service and sustainability initiatives.

Under its corporate tagline, *imagine. change.* Ricoh helps companies transform the way they work and harness the collective imagination of their employees.

For further information, please visit www.ricoh.com/about/.

###

© 2013 Ricoh Americas Corporation. All rights reserved. All referenced product names are the trademarks of their respective companies.

Contacts

John Greco
Ricoh Americas Corporation
(973) 882-2023
john.greco@ricoh-usa.com

Don Schatzman
President of Sales, KDI Office Technology
(800) 537-4613
dschatzman@kdi-inc.com